

your career journey starts here

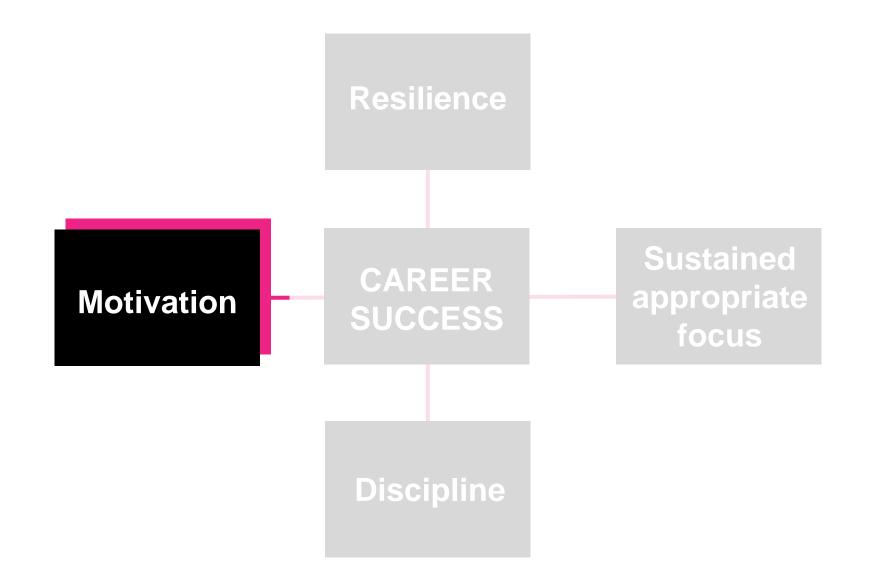
# LET'S TALK ABOUT YOUR FUTURE CAREER!



#### **TODAY'S TOPIC: MOTIVATION**

# **TODAY'S PLAN:**

- Questionnaire what motivates you?
- Sources of motivation
- Responding to failure
- How do you stay motivated?
- Tips & tricks for staying motivated



# WHAT MOTIVATES YOU?



# WHAT MOTIVATES YOU?

# MTAF

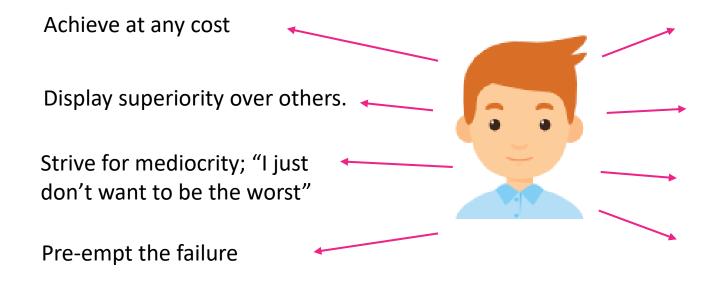
 Motivated to avoid failure

# MTS

Motivated to succeed

#### MOTIVATION TO AVOID FAILURE MINDSET

#### **Characteristics**



# Response to failure

Blame, Justify, Defend, Deny

**Increase Cheating** 

Decrease effort and intensity

Avoid risk of future failure. Don't stand out from the crowd.

#### MOTIVATION TO SUCCEED MINDSET

#### **Characteristics**

Strive for Personal Best

Task-focused

Planned process, ethical and moral

Driven to master skills, not simply to avoid losing or looking bad in front of others

# Response to failure

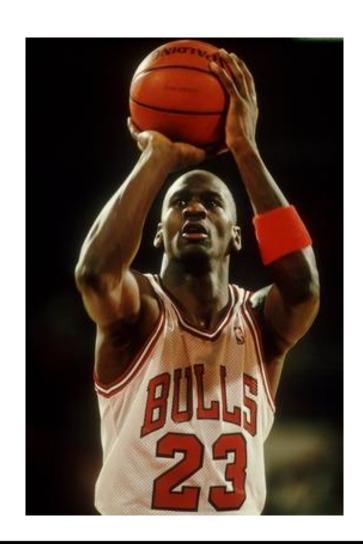
Redirect and increase effort and intensity

Increase focus

Ownership of error

Mindset shift: failure stepping stone to success

#### **DON'T BE AFRAID TO FAIL**



"I have missed more than 9000 shots in my career

I have lost almost 300 games

Twenty-six times I have been trusted to take the game winning shot and missed

I have failed over and over again

And that is why I succeed"

- Michael Jordan

#### STAYING MOTIVATED

- Consider this picture and ask yourself how many times you catch yourself falling below the line.
- To remain motivated your challenge is to stay above the line, especially when the going gets tough.



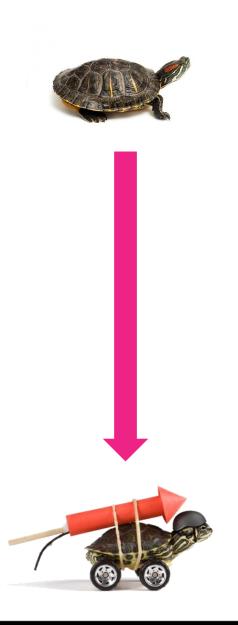
### YOUR TIPS & TRICKS FOR STAYING MOTIVATED

What helps you stay motivated?

 Consider whether the tips and tricks others use to stay motivated might also work for you!

#### AND HERE'S A FEW MORE...

- •Tell other about your goals
- •Write your goals down where you'll see them
- Track your progress
- Be realistic
- Challenge your internal self talk
- Accept some sessions will be harder than others
- Ask others how you sabotage yourself
- Visualise yourself being successful
- Practice relaxing



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