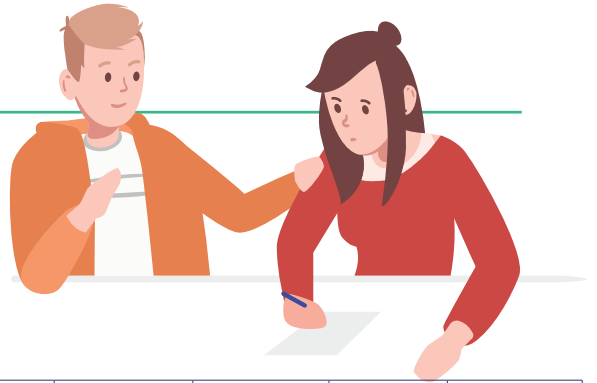


LESSON 8

MOTIVATION QUESTIONNAIRE



	Strongly disagree	Disagree	Neutral	Agree	Strongly Agree
I have a very strong desire to be successful at school.					
Before a project I worry too much about what is going to happen.					
I would be willing to work additional hours in order to be a success in my career.					
I find it difficult to sleep the night before an important event.					
I work hard in hopes of gaining recognition.					
I am nervous and fidgety right before a presentation.					
My goal is to become outstanding in my chosen career.					
It is hard for me to stay calm before an important proposal.					
I try very hard to be the best.					
I usually feel butterflies in my stomach just before a presentation.					

SCORING

Motivation **to Achieve Success** = 1 + 3 + 5 + 7 + 9

Motivation **to Avoid Failure** = 2 + 4 + 6 + 8 + 10

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