



2026 Awards (2026)

Excellence in Large Business (Region: Far South Coast)

Business NSW - Excellence in Large Business



eddzqgmV

Entry details

Trading name: Business NSW

Name to be used on all promotional materials (publicity materials, certificates, trophies, presentations): Business NSW

Registered ABN: 63 000 014 504

How is your business structured? Company

Is your business classified as a not for profit? No

Main office address: Level 7, 8 Chifley Square

Suburb: Sydney

Postcode: 2000

Business trading commencement date: 2024-01-01

Number of employees: 100 to 199

What is the main industry your business operates in? Other

Is your business primarily business to business or business to consumer? Business to Consumer

If Other industry, please specify Environmental Services

Describe your business, product/service you offer to the market or industry

Business NSW, a family-owned business in Forbes, NSW, launched the Central West Nutrient Return Centre(CWNRC) in 2021, diverting 200,000+ tonnes of organic waste from landfills into premium compost for broad acre farming. Driven by a commitment to sustainability and the circular economy, we are expanding with the Business NSW Regional Regenerative Energy Hub. This innovative facility will feature an anaerobic digester to generate renewable electricity, EV fast-charging stations for all vehicle types, and a café and meeting space. By transforming waste into energy and regenerative solutions, we're creating lasting environmental, agricultural, and community benefits for a cleaner future.

Please provide a 100 word biography for your business to be used for promotional purposes.

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Website: <https://www.businessnsw.com/>

PROMOTIONAL IMAGES

Please attach 2 hero images that best depict your entry. It could be a logo or team group photo.

Images will be used at the awards presentation and for Media for any promotions as required, (These must be no bigger than 10MB each in jpeg format – hi resolution, landscape format images).

PROMOTIONAL IMAGE 1

The logo for Business NSW, featuring the word "BUSINESS" in a large, bold, black, sans-serif font above the word "NSW" in a smaller, bold, black, sans-serif font.

[Download \(19 KiB download\)](#)

PROMOTIONAL IMAGE 2



[Download \(19 KiB download\)](#)

Full name: Business NSW

Position: Test Entry

Email: test@businessnsw.com

Phone: +61416457830

The business has been trading/operating for a continuous period of two years or more and is not bankrupt or trading insolvent at the time of entry. ✓

This business has not entered the categories of Outstanding Community Organisation, Outstanding New Business, Excellence in Micro Business, Excellence in Small Business or Excellence in Medium Business. ✓

This business has 100 or more employees on the payroll in Australia at the time of entry ✓

A representative of this business has not been a judge in this category in 2025. ✓

A representative of this business is not a judge in the 2026 Business Awards program. ✓

Excellence in Business

Detail what your business goals and key milestones were for the past 12 months and how you achieved all or part of them. Include any measurable operational or financial outcomes that demonstrate your business performance over this period.

Over the past year, Business NSW has experienced significant growth, in both revenue and operational capacity, marking a transformative year for our business. Our primary goal for this period was to expand our impact

in the organic waste management and renewable energy sectors while building a stronger, more sustainable company. We have successfully achieved several key milestones that demonstrate our commitment to these objectives.

One of the most notable achievements has been the doubling of our revenue year-to-date. This growth is attributed to several factors, including an increase in demand for our premium compost products, a successful expansion of our client base, and an overall uptick in the recognition of Business NSW as a trusted partner in the agricultural community. Our high-quality compost, which exceeds industry standards, has helped us secure long-term contracts with farmers, councils, and other key stakeholders, contributing to this revenue growth.

In parallel with this revenue increase, we have seen a substantial expansion of our workforce, now employing over 60 people. This growth in staffing has been crucial in supporting our expanded operations and the increasing demand for our services. It has also provided new opportunities for local talent and fostered a strong sense of community within the company. Our employees play a critical role in maintaining the high standards of quality and service that Business NSW is known for, and their dedication has been key to our success.

Another major milestone has been the expansion of our facility, which has allowed us to increase our capacity for processing organic waste and producing compost. With plans to further enhance our operations, we are now on track to expand our processing capacity to 250,000 tonnes annually. This expansion ensures that we can meet the growing demand for our products and services while also contributing to the broader environmental goals of organic waste diversion and landfill reduction. The facility expansion is key to supporting the FOGO mandate and strengthening our position as a preferred contractor for Councils.

We have made significant strides in developing the Regional Regenerative Energy Hub, which will provide renewable energy and EV fast-charging solutions to both our facility and the community. This innovation represents a critical next step in our commitment to creating a sustainable future and furthering our waste-to-energy initiatives. Our revenue growth, expanded workforce, and facility improvements lay a solid foundation for continued success as we work towards our long-term sustainability goals.

Provide an overview of the key features of your business plan including goals, innovations, strategies and projected outcomes for the future.

Business NSW's business plan focuses on sustainable growth, innovation, and strengthening our leadership in both the composting and regenerative energy sectors. Central to our strategy is the development of the Regional Regenerative Energy Hub, a state-of-the-art facility that integrates waste-to-energy technology. The hub will include an anaerobic digestion (AD) plant, converting organic waste into biogas to generate renewable electricity for our operations and the local community. It will also feature EV fast-charging stations, supporting the adoption of electric vehicles and advancing our sustainability objectives.

As part of our broader strategy, we are actively working on obtaining an Environmental Impact Statement (EIS) for the expansion of our operations. This expansion will increase our facility's capacity to process up to 250,000 tonnes of organic waste annually, allowing us to better serve both local and regional agricultural clients while further reducing the amount of organic waste sent to landfills. This growth will position Business NSW as a key partner in achieving broader waste diversion and composting targets across the state.

A significant component of our future growth is linked to the FOGO (Food Organics and Garden Organics) mandate, which is driving the state of New South Wales towards mandatory separation and recycling of organic waste. We aim to be the preferred contractor for councils across NSW in managing their FOGO waste streams. By providing high-quality, compliant solutions for organic waste collection and processing, we will support local governments in meeting their waste management goals while contributing to the circular economy. This positions Business NSW as a trusted partner to councils in ensuring that organic waste is efficiently diverted and transformed into valuable compost and energy.

Our strategies also include the ongoing development of carbon offset programs through the production of compost and our participation in sustainable energy initiatives. These programs will allow us to support farming operations in sequestering carbon and reducing their carbon footprints, which is an essential part of our sustainability mission. By continuing to innovate with integrated waste management and renewable energy solutions, we project continued growth in both capacity and influence, aiming to become a regional leader in

sustainable agriculture and waste-to-energy solutions. In the future, we see Business NSW expanding its reach, increasing its market share in the composting and renewable energy sectors, and continuing to provide eco-friendly, sustainable services that benefit both our local community and the broader environment.

Describe what makes your product or service unique within your industry and how it differentiates your business from competitors.

Business NSW stands out in the composting industry through a combination of exceptional product quality, commitment to sustainability, and a focus on regional impact. Our flagship product, premium compost, consistently exceeds the Australian Standard AS4454 for compost, setting us apart as a leader in providing superior organic soil enrichment. By prioritising quality, our compost contributes to healthier soils, which results in more productive and sustainable agricultural practices for our clients. Unlike many composting operations that are based in larger cities or industrial centres, Business NSW operates in Forbes, a regional area of New South Wales. This strategic location not only allows us to serve the local agricultural community but also ensures that organic waste diversion from regional areas stays within the region, reducing transportation-related carbon emissions. Our facility's proximity to our clients fosters stronger partnerships, greater collaboration, and faster response times factors that are often missing from larger, urban-based competitors.

A key differentiator is our commitment to environmental sustainability. As part of our holistic approach, we strive to lower emissions and are actively working towards achieving net-zero emissions. This effort is further demonstrated by our participation in carbon offset projects and our role in improving soil carbon sequestration through the use of our high-quality compost. Our practices directly contribute to reducing the carbon footprint of farming operations while helping the land retain and store more carbon.

Moreover, we have gone a step further by integrating waste-to-energy solutions into our business model with the Business NSW Regional Regenerative Energy Hub. This facility will feature an anaerobic digester to produce renewable energy, making us one of the few composting businesses to combine organic waste management with clean energy generation. Additionally, the hub will provide services such as EV fast-charging stations and community spaces, offering an innovative model that brings together waste management, clean energy, and community benefits under one roof.

At Business NSW, we believe in creating value beyond compost production by integrating sustainability into every aspect of our operations. Our focus on high-quality, environmentally responsible practices differentiates us from competitors, making us not only a key player in regional agriculture but a company helping drive the future of regenerative solutions for both farming and the environment.

Demonstrate how your business contributes to the local economy in your region.

Business NSW plays a vital role in supporting the local economy in Forbes and surrounding areas by creating jobs, fostering community partnerships, and reinvesting in local businesses. We have grown our workforce significantly, employing over 60 local staff, many of whom are from the region. This provides stable employment opportunities and helps boost the local economy through wages spent within the community.

In addition to creating jobs, Business NSW is committed to supporting local events and initiatives that bring people together and promote regional growth. We proudly sponsor events like the Forbes Amazing Motor Festival, which draws visitors from across the state, helping to stimulate the local hospitality, retail, and tourism sectors. By investing in such events, we contribute to the area's vibrancy and economic development.

We also support local businesses through our partnership with Kristen's Dance Studio, providing funding to help nurture the talents of young performers in the community. This investment not only enhances the cultural fabric of Forbes but also strengthens local businesses by encouraging community involvement.

Moreover, the Regional Regenerative Energy Hub, which includes an anaerobic digestion (AD) plant, will produce renewable electricity that can be fed into the local industrial grid. This will help power local businesses and industries, reducing energy costs and contributing to a more sustainable, energy-efficient region.

By providing clean, renewable energy, the AD plant will further strengthen the local economy by supporting industrial operations and fostering growth in sustainable energy practices. Additionally, as we grow, we prioritise investing back into local suppliers and services, ensuring that our operational expansion benefits the surrounding area. From purchasing materials and equipment to collaborating with nearby contractors, Business NSW is dedicated to reinvesting in the region, promoting a cycle of economic growth that supports the local workforce and businesses. Through job creation, community sponsorships, local investment, and the provision of renewable energy, Business NSW contributes significantly to the economic well-being of Forbes and the broader region.

Describe the key challenges your business has faced over the past 12 months and explain how you have managed their impact on your business's strategic direction.

Over the past 12 months, Business NSW has encountered several key challenges, each of which has tested our ability to adapt, innovate, and stay aligned with our long-term sustainability goals. However, by focusing on strategic problem-solving and fostering a culture of resilience, we've managed to turn many of these challenges into growth opportunities.

1. Scaling Waste Processing Capacity

As our demand for organic waste processing grew, particularly with the addition of food waste contracts from Woolworths and Coles, scaling our operations to meet this demand posed significant challenges. Securing the necessary regulatory approvals and expanding our processing facilities was a complex and time-consuming task. To mitigate the impact, we worked closely with local authorities and environmental consultants to ensure that our facilities met all environmental standards. We also took proactive steps to streamline operations and improve efficiency, such as investing in new machinery and expanding our workforce. The result is that we are now on track to increase our annual waste processing capacity to 250,000 tonnes, positioning us as a leader in sustainable waste management.

2. Regulatory and Compliance Hurdles

Navigating the regulatory environment around waste diversion, composting, and energy production has been an ongoing challenge. New regulations regarding waste management and emissions have required us to continually adjust our practices to remain compliant while still pushing forward with our sustainability goals. To stay ahead of regulatory changes, we have invested in training our staff to stay informed and responsive to evolving regulations. This internal expertise has allowed us to anticipate changes and implement solutions proactively, ensuring that our business can continue to scale without regulatory setbacks.

3. Market Education and Adoption

Despite growing awareness of sustainability, encouraging local farmers and agribusinesses to adopt regenerative practices using organic compost has been a slow process. To overcome this, we've invested in education and outreach, conducting workshops and offering support to farmers to demonstrate the long-term benefits of regenerative agriculture. Our success in this area is reflected in the expanding use of our compost by local farmers and the positive environmental outcomes that follow.

Overall, by remaining flexible, forward-thinking, and committed to our sustainability mission, we've successfully managed these challenges and have continued to drive growth and impact.

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